

Strengthen Client Ties *Through Payroll*

A partnership with Inova can help strengthen your relationships with your clients, providing innovative payroll technology and one-on-one support for clients and a value-added service—as well as the potential for revenue-for your firm.

Expand your value-added services

Being prepared with a trusted payroll and HR solution to present to your clients bolsters the consultative approach that is the hallmark of many accounting professionals.

Enjoy a different kind of payroll partnership...

Dedicated executive level point of contact for consistency and accountability

Help your clients remain compliant

Keeping up with changing payroll tax regulations to ensure proper payments can be challenging for employers. Mistakes are costly and time-consuming. That burden is lifted when your clients process payroll with us. Additionally, we offer compliance management tools to satisfy EEOC, I-9, FLSA, and ACA rules and regulations.

Access the right data when you need it

Data is exchanged between our payroll system and the top accounting software packages. Also, your firm can be set up with login credentials, so you can run reports and pull the data you need without involving the client.

Choose your preferred partnership level

We offer three partnership options to match varying levels of firm involvement with payroll. You choose the level that works best for your firm.

- Simple referral relationship
- Revenue share program

Clients are assigned a representative from Inova's Stevie® Award-winning customer service team to call for prompt troubleshooting and issue resolution

Two-year price guarantee limits annual surprises and price escalations



Contact your local Inova sales consultant or our corporate development team at [\(888\) 244-6106](tel:888-244-6106)

TO LEARN MORE ABOUT PARTNERING WITH INOVA PAYROLL.