

Strategic Partnerships



Inova's strategic partnership program gives you additional tools to invest in your clients' success and fuel the growth of your business. Complementing your core products through a full slate of employer services, we help you add value and enhance the overall client experience.

Supporting Employers

Inova offers your clients full-service payroll and tax filing and a powerful end-to-end human capital management solution to better recruit, hire, pay and empower employees.

Employers can automate their most important HR tasks, efficiently support an evolving workforce, remain compliant with changing regulations, and gain critical insights through greater accuracy and visibility into employee data.

Taking Great Care

Inova delivers a continuation of personalized service from your business to ours. We take great care to honor the level of service you provide and expect for your customers.

Backed by an award-winning service team that provides one-on-one support, Inova delivers a 95% customer satisfaction rating* to clients across the United States.

Serving Our Partners

We serve our partners with the same level of excellence we serve our clients. In fact, several of our partners are also clients! Here's what you can expect from us:

- Discounted pricing for your customers
- Training and incentives for your staff
- Dedicated executive-level point of contact for accountability
- Cobranded marketing materials and custom content
- Access to important news and information affecting employers

Building Revenue

You may elect to enroll in our revenue share program and earn revenue share for the life of the client relationship. Recurring revenue share builds over time with each successful referral and can become an additional revenue stream for your business.

*Inova Payroll's 2019 client satisfaction survey

Become an Inova Strategic Partner.

Join our growing community of partners today.

Call 888-244-6106, ext. 4 or visit inovapayroll.com/partners.